



January 17, 2019 Meeting Minutes

Call to Order: Chair Troxell called the meeting to order at 3:00 p.m.

Roll Call: Chair Troxell, Vice-Chair Fleming, Commissioners Adams, Atteberry, and Stooksbury. Commissioners Burgener and Johnson were absent.

Public Comments: None

Consent Agenda

Vice-Chair Fleming moved to approve the Consent Agenda. The motion, seconded by Commissioner Adams carried with all the Commissioners present voting in favor thereof.

Consent Agenda None

Follow-up

Public Comments:

Steve Wolf: The G.I. Bill no longer covers private training which contributed to the closure of Front Range Helicopters.

3:04 Commissioner Johnson arrived

Regular Agenda

5. Meeting Calendar adjustment Staff has identified November 21st as having a conflict with the National League of Cities and proposes November 14th as the alternative meeting date.

Public Comments: None

6. Land Lease Agreement with Ryan Wood This is an administrative item. The approval of land lease agreements of a term of over ten (10) years requires the approval of the Airport Commission. The proposed lease agreement uses the current approved standard lease format and published rates and fees. The term for the lease is a total of 40 years. This lease will be used to accommodate the construction of a new hangar for Ryan Wood located at 5250 Gulfstream Ct. The new lease has been reviewed by staff and is to be constructed in accordance to City of Loveland's building code and the approved Airport Master Plan.

Public Comments: None

Vice-Chair Fleming moved to approve the land lease agreement. The motion, seconded by Commissioner Johnson carried with all the Commissioners present voting in favor thereof.



**7. Master Plan
Study: First
Working Paper
Presentation**

This is an informational item. The Airport Commission is requested to provide feedback (either during the meeting or within the next 30 days) on two components of the Airport Master Plan including the inventory and forecast chapters. Additional information will be provided pertaining to the Airport Influence Area framework.

3:34 Commissioner Burgener arrived

Public Comments:

Bob Hau: The gondola will be a major influencer. Asked vendor multiple times to reconfirm that the update would coordinate with surrounding entities. Gina Gonzales: The Airport's growth will affect emergency response tenfold, please consider LFRA needs since there is only a skeleton ARFF crew in place. If you needed 3 fulltime ARFF members that would actually require 9 staff members and LFRA plans hiring far in advance. Howard Abraham: East 37th is reroute is included in the Centerra Master Plan, which will not affect Airport operations. The runway will still be able to be extended 1,000 ft to the south for takeoffs only. Steve Wolf: Yes, you could start with an ultra-low cost carrier and grow that into a legacy carrier since that would show and differentiate the market. However, Sonoma, even though it is close to San Francisco and Oakland, both of those airports, in relative terms, are more expensive fare-wise than Denver. The sad reality is that Denver is probably the cheapest in the world, overall, for fares on an aggregate. Just because you have United and Southwest fighting it out so hard in the market with Frontier and Spirit picking at it, it's hyper competitive. It makes that regional package much more challenging. Howard Abraham: There were Ultra low-cost carrier startups in Europe that began to succeed, then legacy airlines began to copy their characteristics and took their demand, something to keep in mind. Mead and Hunt air service was hired to help with the justification component of the planning needs in the Master Plan but conversations with airlines have occurred and there is interest. As Jeff said earlier we're facing competition in the market that is very much below the national average for airfares. To be in that competitive environment and be associated with it, it doesn't make us very high on the list to try and integrate service in. To start small with something we have been able to prove, should be a path to our highest and best chance to get back to where we were and to build off of that. Jeff Jensen: We are too close for ground transportation from Denver for the freight market to work well here. Jacki Marsh: People will come here if we market it as a destination, a desirable place, get a convention center going, a great tourist attraction. People will be willing to pay the extra \$150 in fare to save on commute time if we make ourselves desirable. Bob Hau: It's not something we can do anything about but Black swan events 2008, gas and oil, other kinds of things, be aware that those kinds of things come and go, not to be resourced so far out that it negatively impacts our positive thinking.

4:58 Commissioner Johnson exited

**8. Strategic Plan
2019 Goals**

This item requests the formal adoption of the PDSC identified Strategic Plan Goals for 2019. Within the goals the PDSC has further evaluated the list and identified the top priorities. These top priorities have been identified on the attachment and are highlighted for reference. This



complete set of goals, once approved, will be shared with the Airport Commission at different times throughout the year to communicate progress.

Public Comments: None

Commissioner Adams moved to approve the 2019 Strategic Plan Goals. The motion, seconded by Commissioner Atteberry carried with all the Commissioners present voting in favor thereof.

7. Business From Members

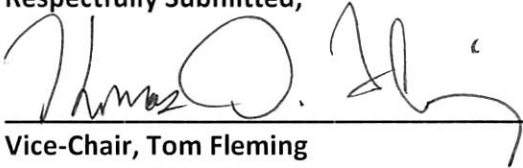
Adams: HR will use a Google poll similar to what was done last year for interface from the board for the Airport Director's review.

Public Comments:

Howard Abraham: Don't forget about the grandparent connection for future commercial airline service.

Adjournment: Meeting adjourned at 5:12 p.m.

Respectfully Submitted,



Vice-Chair, Tom Fleming

