

DATE: 4/26/2023
TIME: 3:34 – 4:56 PM
RE: Planning and Development Subcommittee Meeting (PDSC)
ATTENDEES: Tom Fleming, Diane Jones, Jason Licon, Aaron Ehle, Troy Bliss, Josh Birks, James Aden

Begin Meeting Record 4/26/2023

Agenda Item #1: Meeting Minutes – March 22, 2023

- **Diane moved to approve the minutes. The motion, seconded by Tom, passed unanimously.**

Agenda Item #2: Airport Business Attraction Strategy

- Airports throughout the country attempt to attract businesses with tax rebates/waivers, employment incentives, marketing assistance, training and education programs, streamlined approval and permitting processes, and other tools.
 - Colorado Springs has been successful in attracting businesses through incentives.
 - Colorado is a fairly expensive state for aviation/aerospace companies to do business in.
 - Several other states, such as Texas, Kansas, and Washington, have taxation policies and incentives that are more favorable.
 - Colorado is not an incentive-rich state and Northern Colorado is not an incentive-rich region.
 - Businesses have traditionally been attracted to CO due to a highly educated workforce, high quality of life, natural beauty, pleasant climate, abundant recreational opportunities, low operational costs, and reasonable cost of living. In the past, companies have come to the state and region without significant incentives. Some of these factors aren't as favorable as they used to be, so incentive may become more important.
 - The Colorado Office of Economic Development and International Trade offers an aviation zone employment credit - \$1,200 for each net new employee. This credit is applicable at FNL.
 - One of the main disadvantages FNL has right now is a lack of “shovel-ready” land.
- The Airport is jointly owned by Fort Collins and Loveland but is located within Loveland city limits and Loveland collects the sales tax generated at the Airport.
 - Under the inter-governmental agreement (IGA) Loveland provides most of the staffing and administrative support.
 - Scott Schorling, Business Development Project Manager for the City of Loveland, has drafted a proposal to enhance business attraction through a sales tax rebate incentive for aviation/aerospace businesses.
 - This aviation/aerospace sales tax rebate of 1.5 cents (of 3 cents) would apply to employers engaged in the manufacturing and sale of aircraft repair, remodeling, or maintenance service at the Airport.
 - The amount of sales tax currently generated at the Airport is low, but this could help attract new businesses.

- An additional 0.5 cents rebate would go into an airport infrastructure development fund
- The policy would include a 100% sales tax waiver on manufacturing equipment.
- This tax benefit would benefit the entire region and help “level the playing field.”
- Commercial aeronautical activities are not permitted in the through-the-fence (Centre Point Business Park) area.
- A Loveland City Council study session for this item is scheduled for June 27th.
- We should investigate the possibility of all or a portion of the sales tax generated at the Airport going into a fund that could be used for incentives on a case-by-case basis.
- Prospect: Jet Sale – Economic Impact Analysis slide
 - This information needs to be verified. Some of it may not be accurate.

Agenda Item #3: T-Hangar Update

- A more in-depth analysis of the C units was performed.
 - It concluded that the buildings are in satisfactory condition and can potentially be safely occupied if repairs are made.
 - The deadline for vacating the C units was extended until October 10th. The deadline for vacating the A & B units remains June 10th.
- Information being prepared for the June/July Airport Commission meetings.
 - The Commission instructed staff to arrange for a more detailed analysis of the A & B hangars.
 - Repairs and maintenance needs for the C hangars are being assessed and cost estimates are being prepared.

End Meeting Record